AIRWORTHYNEXT, EXCLUSIVE AND INDEPENDENT SOLUTIONS FOR BUSINESS AVIATION CLIENTS

News / Business aviation

After receiving the EASA CAMO/CAMO+ approval from Civil Aviation Authorities last month, AirWorthyNext has announced the launch of their consulting services focused in Business Aviation purchases, sales, leasing appraisals and asset management services.

These services will complement the other services currently offered by the company: CAMO/CAMO+ & NCC services for private operated aircraft and subcontracting of airworthiness tasks for commercial aircraft operated in an AOC.

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“Our vision revolves around three basic pillars – independence, experience and exclusiveness. We want to offer something new in the Spanish market, and not too common in the rest of Europe, a fully independent consulting service specialised in Business Aviation. We see a market dominated by big brokers and operators that, sometimes, try to sell their own products instead to provide the best valued counsel for client’s interests” said José Luis García, AirWorthyNext co-founder and CEO.

In the current Business Aviation market, it is quite common to find owners choosing the wrong aircraft, putting their faith in a pilot, a mechanic or a shady broker that can have different interests or ignore many steps of the process. Hiring a professional that supervise the whole process, looking just for the buyer’s interest, will avoid buying a wrong aircraft: too big, too expensive, too old or impossible to operate in accordance with some country’s CAA regulations.

Before taken a decision, aircraft owners can contact an aircraft technical expert who will recommend what aircraft model is better for their needs and help to find the best unit available. Not always the most expensive is the best choice and the cheapest can hide unwanted surprises.

When choice is taken, begins a usually long and complex process to sign an APA (Aircraft Purchase Agreement), organise and manage a PPI (Pre Purchase Inspection), sign a Bill of Sale, Import the aircraft, initiate the process of acceptance by the local Civil Aviation Authority and begin the operations under NCC (Private) or AOC (Commercial) regulations. If all these steps are not supervised by an expert that continuously takes care of buyer interests, problems are guaranteed during the process and during future operation.

José Luis García continues: “aircraft owners and users must make important and financially significant decisions about aviation solutions that best meet their needs, so they need a technical and professional counsel that can be completely objective and independent. We are not here to compete with brokers or operators but to complement their services and help the owners to choose the best option for them in each particular case”

AirWorthyNext is a European Airworthiness and Business Aviation Consultancy that offers diverse services to aircraft owners, operators, large corporations and financial entities.
Founded by two former managers of an International Business Aviation Operator, José Luis Garcia and Pascual Muñoz with a solid aviation experience in different areas: airworthiness, flight operations, quality, compliance or maintenance, AirworthyNext offers the following services:

• EASA CAMO services & subcontracting of airworthiness tasks for AOCs. • CAMO+ services. Airworthiness Reviews.
• NCC management for private operated aircraft.
• Strategic consulting: Fleet planning, aircraft studies & asset management. • Pre-purchase Inspection Monitoring.

• Aircraft Acceptance, Import & Export.
• Quality & Compliance Audits.
• Completion, Refurbishment & Major Inspection Oversight. • Technical & Leasing Appraisals.
• On-site Damage Aircraft Analysis.
• Operator & Maintenance Service Center selection & audit.

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airworthynext

NEXT GENERATION AIRWORTHINESS SOLUTIONS

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