EMBRAER EXPANDS EUROPEAN SALES TEAM

News / Business aviation, Manufacturer

Embraer Executive Jets has appointed Atlas Air Service as an authorised sales representative (ASR) in Europe.

The deal with the Germany-based company comprises marketing and sales for Embraer's entire business jet portfolio in Germany, Austria and Switzerland.

> "I would like to welcome Atlas Air Service and its 45 years of expertise in aviation that will support our sales team for continued success in the region."

Marco Tulio Pellegrini, president & CEO, Embraer Executive Jets said: "I would like to welcome Atlas Air Service and its 45 years of expertise in aviation that will support our sales team for continued success in the region."

"Europe has the world's second-largest concentration of business jets. Through this agreement, we reaffirm our commitment to the European market, expanding our sales force network to offer customers best-in-class products," Pellegrini added.

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Atlas Air Service will work closely with the Embraer European sales team.

> “We are proud to be named an Embraer authorised sales representative.”

Nicolas von Mende, CEO of Atlas Air Service said: “We are proud to be named an Embraer authorised sales representative. Our heritage in the European business aviation sector meets all Embraer requirements for a long-term partnership. I look forward to introducing our customers to this award-winning product portfolio and to succeed in our markets with Embraer Executive Jets.”

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