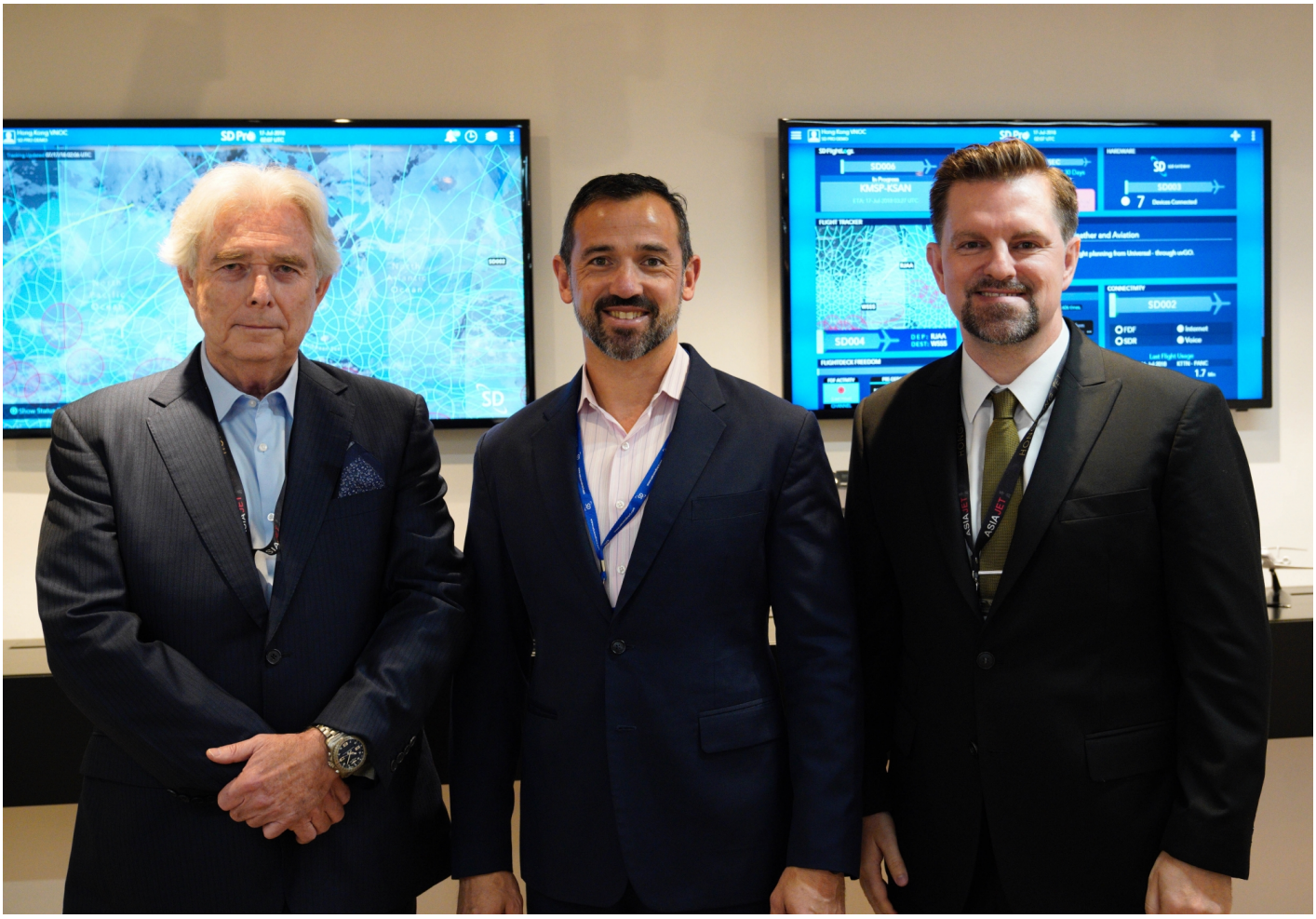
SATCOM DIRECT CONFIRMS FIRST KA-BAND INSTALLATION FOR DEER JET SUBSIDIARY, HONGKONG JET.

News / Business aviation



Satcom Direct, the business aviation connectivity, software and hardware provider,has confirmed its first Jet ConneX installation for Deer Jet subsidiary, Hongkong Jet. The ultra-high-speed Ka-band service, powered by Inmarsat's Global Xpress satellite constellation, is being supplied to a privately-owned Gulfstream G650ER, managed and maintained by Hongkong Jet.?

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Installed at Gulfstream's Long Beach, CA. facility and activated by SD in early summer, the system delivers unrivalled cabin access to the highest data speeds available to business aircraft in the sky. "The principal runs a large, international Chinese conglomerate so the ability to use voice and text services, download and email documents, and surf the web, are fundamental to his business. His family often travels with him and they want to stream video, watch favorite TV series, and big sporting events. The need to deliver constant, reliable, secure connectivity is essential. With Jet ConneX installed the cabin is truly a home from home, as well as an office in the air," says Mike Walsh, chief commercial officer, Hongkong Jet.

The Satcom Direct Router, SDR®, seamlessly delivers the high-speed connectivity throughout the G650ER cabin to all passenger devices. In addition, data integrity is maintained by the SD suite of cyber security software solutions which while managed by the SDR, are supplemented by certified SD experts, to proactively mitigate potential threats and block intrusion attempts in real-time.

"The data security offering, the standard of SD global customer service, and the ability to respond 24/7 to resolve potential issues, played a significant part in our decision to appoint them as the Ka-band provider. Our clients expect us to maintain the aircraft to the highest standards and we rely on SD to meet and exceed those expectations in terms of connectivity," said Denzil White, chief executive officer, Hongkong Jet.

"We have supplied connectivity to the G650ER for some time and upgrading to the Jet ConneX offering was a natural next step to fulfil the owners growing connectivity needs. SD is the world's largest reseller of Jet ConneX and we have exceptional experience in managing, monitoring and delivering the solution. This know-how adds significant value to our customers and ensures we are able to provide enhanced customer support levels, as well as pro-active data security," said SD President, David Greenhill.

The latest Ka-band upgrade bolsters the existing relationship between SD and Hongkong Jet and is the first in a number of confirmed connectivity upgrades SD will supply to the management company fleet over the next twelve months.

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