AIR PARTNER TO EXHIBIT AT LOGITRANS TURKEY IN NOVEMBER 2018 FOLLOWING RECENT SUCCESS IN REGION

News / Events / Festivals

Air Partner, the global aviation services group, will be exhibiting at Logitrans Turkey, the international transport logistics exhibition, for the first time from 14 to 16 November, following on from its recent successes in the region.

The exhibition will be held at the Istanbul Expo Centre and Air Partner will be exhibiting at stand 211 in hall 10, within the German pavilion. Members of both the Istanbul and Cologne teams will be available to discuss Air Partner's cargo services, extensive expertise and global freight network.

Air Partner opened its Turkish office in the Istanbul Atatürk Airport area in 2010 and has seen strong momentum since then. 2017 was a record year for the team, in which it handled approximately 400 freight charters and grew its business fourfold from the previous year. The summer was particularly busy, with the team arranging 74 flights over a period of 23 days on behalf of one client, transporting perishable food items from Istanbul to the Middle East.

This past year has seen continued momentum in the Istanbul office, including growth in its on-board courier business, with a number of new mandates with automotive and aerospace logistics companies. The team has also recently expanded with the appointment of Emre Sanisoglu, a logistics professional who has joined Air Partner from a multinational freight

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forwarding company. As well as Freight, the Air Partner Istanbul office offers all other Air Partner products, including group and private charter.

Across Air Partner's global offices, the Freight team has had a busy first half of the financial year. The German team has appointed a new Freight Charter Sales Broker and Sales Manager. This summer saw the opening of a Los Angeles office, which will offer cargo services alongside private jet and group charter offerings. In its recent group results, the company announced Freight gross profit was up 36.4% for the six months to July 2018.

Mike Hill, Director of Freight at Air Partner, commented: *"Despite phases of economic turbulence, Air Partner has remained a constant and reliable partner to the freight forwarders in the Turkish market. Our professional reputation has been forged by eight years of successful trading and a loyal client base, who value our competitive charter solutions and attention to detail. We are looking forward to deepening our relationships with new and existing clients at Logitrans Turkey 2018."*

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