IMPLEMENTATION OF LEAN MANAGEMENT PRINCIPLES IN MRO BUSINESS LEAD TO PROFITABLE YEAR OF 2017

News / Maintenance / Trainings

With the team of 1200 people working in hangars in Lithuania, Indonesia and within the network of over 40 stations worldwide, FL Technics has finished last year with net profit of over €5,6 Million. FL Technics is a global provider of aircraft maintenance, repair and overhaul (MRO) services. Company specializes in base & line maintenance, spare parts & component support, engine, APU & LG management, full aircraft engineering, technical training.

“After careful evaluation, it is clear that diversification of the client portfolio, focus on the team & customer satisfaction, LEAN-based management (running an organization in the concept of continuous improvement) has lead FL Technics to a great year”, notes Zilvinas Lapinskas, CEO at FL Technics. He compares recent financial results to 2015, when the major client at that time announced ceasing all operations and left FL Technics with €8 Million of unpaid bills. The company finished that year with the loss of over €11 Million.

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Last year FL Technics launched the Bay system (dedicated teams are working on one aircraft) and have invested in mechanical training of the in base maintenance staff thus attracting 1st-tier European airlines as clients.

Currently Swiss air, Luxair, Eurowings, Germanwings, Pegasus, Corendon airlines are maintained in FL Technics hangars. According to Zilvinas, FL Technics had served the aircrafts from 27 airlines from 17 countries in two hangars in Lithuania.

Line maintenance business grew by opening 8 new line stations in Germany, Spain, Latvia, Russia, and UK. FL Technics together with its subsidiary UK-based Storm Aviation are serving clients for line maintenance in 15 countries in Europe, Russia, CIS, and Africa.

Last year the company has attracted 30 aircrafts for CAMO services, and it is further expanding with successful OASES Aviation Maintenance software implementation. DOE team closed the year with 85 aircraft modifications.

Technical training services success was gained by expanding the scope of training programs (reaching 170), opening 7 new training locations (57 locations in total), and increasing number of the on-line courses to 2500. In 2017, FL Technics issued almost 5.000 mechanical training certificates.

Speaking on the performance, Zilvinas Lapinskas said: “These solid results across our business were driven by the focus of our teams to the client operations and business processes. Our job is assuring the customers that their MRO provider takes quality very seriously”.

About FL Technics

FL Technics is a global provider of aircraft maintenance, repair and overhaul (MRO) services. FL Technics is an EASA Part-145, Part-M, Part-147, Part-21 certified company with certificate approvals in Indonesia, Bermuda and other countries. FL Technics is a member of the Avia Solutions Group family – a Warsaw Stock Exchange-listed global aviation holding company.

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