

# LIEBHERR & SAEI DEEPEN THEIR COLLABORATION

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The first day of the 2022 MRO Middle East conference was marked for Liebherr by the confirmation of its further collaboration with Saudia Aerospace Engineering Industries (SAEI). The cooperation between the two companies began in 2017, when SAEI selected Liebherr to repair the flight controls and air management equipment on-board the SAUDIA Airbus A320 and 32 A330 aircraft. In 2021, SAEI renewed its trust in the OEM with a multi-annual extension of this Components Service Agreement.

This long-term collaboration evolved now further with the signature of a new General Terms Agreement, through which SAEI will join Liebherr's network for heat exchangers services. SAEI will thus have the in-house capabilities to handle heat exchanger tests or cleaning on behalf of Liebherr-Aerospace for all equipment operated in the Middle East region.

"SAEI is proud to expand our role in Liebherr-Aerospace ecosystem of partners. The establishment of heat exchanger capabilities, in accordance with OEM standards, provides SAEI with an opportunity to elevate the provision of service and add greater value. The ability to perform heat exchanger services in the Kingdom of Saudi Arabia provides an

**opportunity for airlines in the Middle East region to receive services locally, and benefit from the reduced turn-around time,” commented Captain Fahd H. Cynndy, Chief Executive Officer – Saudia Aerospace Engineering Industries (SAEI).**

“We are very thrilled to count SAEI amongst our network of partners. This venture will avoid long haul transportation of equipment for processing in other regions. It will therefore contribute considerably towards reducing the carbon footprint, while ensuring that our high OEM service levels and standards are maintained for all our customers in the Middle East region,” pointed out Alex Vlieland, Chief Services Officer – Liebherr-Aerospace & Transportation SAS.

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