AIRBUS ACJ319NEO WINS NEW CUSTOMER

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Airbus' ACJ319neo has won another commitment, taking total sales of the new private jet family, which includes the ACJ320neo launched earlier this year, to six aircraft. Many of the sales are repeat orders from existing customers, highlighting the appeal of the family.

This will be the first ACJneo Family aircraft to be operated by K5 Aviation of Germany, which already manages three ACJ319s that are offered for VVIP charter exclusively through Vertis Aviation. 28 East, jointly owned by K5 and Vertis Aviation, managed the aircraft acquisition.

Delivery of the "green" aircraft is planned for the second quarter of 2019. Engines and cabin outfitter have yet to be selected.

"We are already seeing good demand for the ACJ319 worldwide on the VVIP charters we operate for charter company partner Vertis Aviation and look forward to growing our fleet offering with the ACJ319neo," says 28 East Partner Luca Madone.

"Clients already enjoy the big comfort of our aircraft which affords plenty of space for them to move around, relax and work and arrive refreshed on up to 13 hour flights," says K5 Aviation CEO Erik Scheidt. "The extra range of the ACJ319neo will enable us to offer longer flights and more city-

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pairs," he added.

"Corporate jet customers increasingly want more from top-of-the-line jets – more comfort, more space and more capability – and the Airbus ACJneo Family delivers on every count," adds Airbus Chief Operating Officer, Customers John Leahy.

Airbus' ACJneo Family combines new fuel-saving engines, wingtip-mounted Sharklets and other improvements to give customers and operators better fuel efficiency and greater range, including giving the ACJ319neo a flying time of 15 hours.

Airbus' ACJneo Family is the only top-of-the-line corporate jet offering to deliver benchmark features such as the increased protection offered by fly-by-wire controls, Category 3B automatic landing, and options such as a runway overrun protection system (ROPS).

Derived from the world's most modern aircraft family, Airbus corporate jets also deliver many features that are either unavailable or cost more on traditional business jets, such as greater passenger capacity, more room for baggage, and an unequalled worldwide support network.

More than 170 Airbus corporate jets are flying on every continent, including Antarctica.

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