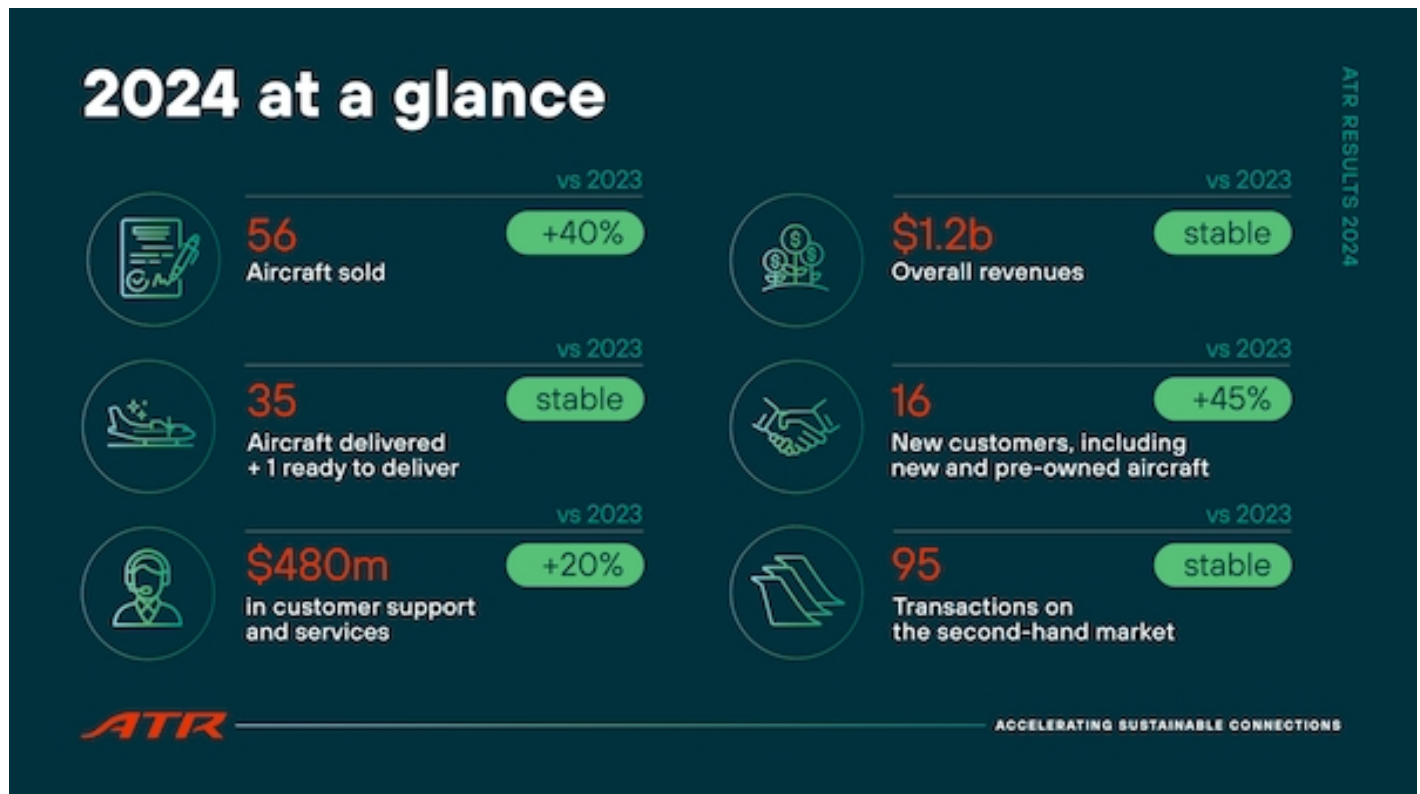




ATR REPORTS STRONG 2024 SALES GROWTH, MEETS DELIVERY FORECAST

News / Manufacturer



ATR announced its 2024 full-year results, with a growth trajectory driven by successful partnerships with existing and new customers. Orders of 56 aircraft represent a 40% rise from 2023, with a mix of renewed commitments from existing operators and new customers, both airlines and lessors, exemplifying strong market demand for ATR aircraft. 51 ATR 72 and 5 ATR 42 aircraft were ordered, which brings the backlog to over 150. In 2024, Asian carriers showed significant engagement, while ATR saw new interest from Canadian operators. Additionally, the year witnessed the initial phase of the -600 series renewal.

Nathalie Tarnaud Laude, Chief Executive Officer of ATR commented: "We worked through a challenging year in 2024 and I want to thank everyone, from our customers to my colleagues, who contributed to these results. In 2024 we doubled down on our core proposition of efficient, affordable connections. Our results show how relevant our aircraft are to our operators, and to people across the world who want to connect, sustainably. In 2024, we delivered what we said we would. We maintained delivery rates, in tough conditions, while welcoming 16 new operators, selling 56 aircraft, offering value-added services and streamlining operations to enhance the competitiveness of our products and the profitability of our customers. This continues to give ATR solid foundations for the future, and shows that the regional market is eager to buy highly-efficient aircraft with the right economics, the right capacity, and the right performance."

Deliveries were in line with the level of 2023, with 35 aircraft delivered, plus one ready to deliver, meeting the guidance provided at the beginning of the year. Looking ahead, ATR expects 2025 to be another year of stabilisation, as tensions in the supply chain will remain at least during the first half of the year. ATR delivered \$1.2bn in revenues and confirmed a book-to-bill well above 1. The manufacturer also recorded almost 100 transactions on the second-hand market, demonstrating the robust demand for ATR's cost-effective and low-emission turboprops.

Customer support and services rose by 15%, at \$480m, building on a record level from 2023. This demonstrates the added benefits of ATR's services offering, to increase cost predictability over time and offer access to mutualised resources.

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